

# Exsitec partners up with Position Green

20 February 2024

**On Tuesday, the 20th of February, Exsitec and Position Green entered into a partnership. Through the partnership, Exsitec becomes a reseller of Position Green's ESG software, offering their customers software support for sustainability reporting and strategic sustainability work.**

Exsitec strengthens its product portfolio by adding Position Green and can now offer its customers one of the market's leading systems for sustainability reporting. This topic is high up on the corporate agenda due to the new EU directive on sustainability reporting, the Corporate Sustainability Reporting Directive (CSRD).

"We look forward to offering our customers a new solution for sustainability reporting - a topic more relevant than ever. The potential ahead is significant, and the partnership with Position Green gives us the opportunity to help our customers work more actively on their strategic sustainability efforts," says Niklas Ek, Business Area Manager at Exsitec.

The new EU directive is expected to cover around 4,200 companies in Sweden and will result in stricter sustainability reporting requirements. In addition to previous requirements for qualitative data, companies will also be required to report on quantitative data.

"We have a strong position in the Nordic market and several years of rapid growth driven by our own direct sales. In the past year, we have heavily invested in product development and are now ready to distribute the product through partnerships as well. This opens up the opportunity for even more customers to use our products and provides even better conditions for integration with other business systems. Exsitec is a perfect match, and we are very enthusiastic about this partnership," says Johannes Zetterlund, Chief Commercial Officer at Position Green.

The partnership with Position Green complements Exsitec's existing product portfolio and adds deeper functionality in the area beyond what is already available through existing solutions within their offering.

## About Position Green

Position Green is a leading provider of sustainability software and consulting services for the mid- and large-cap segment. Founded in Sweden in 2015. 600+ customers worldwide. 10 offices across Europe and North America with 330+ employees and a 100% year-on-year growth.

[www.positiongreen.com](http://www.positiongreen.com)

## Contact for more information



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